

QUARTERLY REPORT Notes to the Quarterly Report for the Third Quarter Ended 30 June 2011 (The figures have not been audited)



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#### EXPLANATORY NOTES PURSUANT TO FINANCIAL REPORTING A. STANDARD ("FRS") 134 INTERIM FINANCIAL REPORTING

#### **A1. BASIS OF PREPARATION**

The interim financial report of Extol MSC Berhad ("Extol MSC" or "Company") and its subsidiaries ("Extol MSC Group" or "Group") is unaudited and has been prepared in accordance with requirements of the Financial Reporting Standard (FRS) 134: "Interim Financial Reporting" issued by the Malaysian Accounting Standards Board ("MASB"), Rule 9.22 and Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad and should be read in conjunction with the Group's audited financial statements for the financial year ended ("FYE") 30 September 2010.

The significant accounting policies adopted by the Group in this interim financial report are consistent with those adopted in the annual audited financial statements for the financial year ended 30 September 2010, except for the adoption of the following standards, amendments to published standards and interpretations to existing standards which are effective for the financial period commencing on 1 October 2010:

FRSs/Interpretations		Effective Date
FRS 1	First-time Adoption of Financial Reporting	1 July 2010
	Standards (Revised)	
FRS 3	Business Combination (Revised)	1 July 2010
FRS 7	Financial Instruments: Disclosures	1 January 2010
FRS 7	Amendment to FRS 139 Financial	1 January 2010
	Instruments: Recognition and Measurement,	
	FRS 7 Financial Instruments: Disclosures	
	and IC Interpretation 9 Reassessment of	
	Embedded Derivatives	
FRS 101	Presentation of Financial Statements	1 January 2010
	(Revised)	
FRS 123	Borrowing Costs (Revised)	1 January 2010
FRS 127	Consolidated and Separate Financial	1 July 2010
	Statements (Revised)	
FRS 139	Financial Instruments: Recognition and	1 January 2010
	Measurement	
Amendment to FRS 1	First-time Adoption of Financial Reporting	1 January 2010
	Standards and FRS 127 Consolidated and	
	Separate Financial Statements: Cost of an	
	Investment in a Subsidiary, Jointly	
	Controlled Entity or Associate	
Amendment to FRS 2	Share-based Payment Vesting Conditions	1 January 2010
	and Cancellations	
Amendment to FRS 2	Share-based Payment	1 July 2010
Amendment to FRS 8	Operating Segments	1 January 2010
Amendment to FRS 108	Accounting Policies, Changes in Accounting	1 January 2010
	Estimates and Errors	



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### A1. BASIS OF PREPARATION (CONTINUED)

Amendment to FRS 119	Employee Benefits	1 January 2010
Amendment to FRS 120	Accounting for Government Grant	1 January 2010
Amendment to FRS 123	Borrowing Costs	1 January 2010
		-
Amendment to FRS 127	Amendment to FRS 1 and FRS 127	1 January 2010
	Consolidated and Separate Financial	
	Statements: Cost of an Investment in a	
	Subsidiary, Jointly Controlled Entity or	
	Associate	
Amendment to FRS 128	Investment in Associates	1 January 2010
Amendment to FRS 132	Financial Instruments: Presentation	1 January 2010
		/ 1 March 2010
Amendment to FRS 134	Interim Financial Reporting	1 January 2010
Amendment to FRS 136	Impairment of Assets	1 January 2010
Amendment to FRS 138	Intangible Assets	1 January 2010
		/ 1 July 2010
Amendment to FRS 139	Financial Instruments: Recognition and	1 January 2010
	Measurement	·
IC Interpretation 9	Reassessment of Embedded Derivatives	1 January 2010
	Amendment to FRS 139, FRS 7 and IC	/ 1 July 2010
	Interpretation 9	-
IC Interpretation 10	Interim Financial Reporting and Impairment	1 January 2010
IC Interpretation 11	FRS 2 - Group and Treasury Share	1 January 2010
•	Transactions	

The adoption of the abovementioned FRS, Amendments to FRS and Interpretations will have no material impact on the interim financial statements of the Group except the following:-

### FRS 101: Presentation of Financial Statements (Revised)

Prior to the adoption of the revised FRS 101, the components of the financial statements presented consisted of a balance sheet, an income statement, a statement of changes in equity, a cash flow statement and notes to financial statements.

With the adoption of the revised FRS 101, the components of the interim financial statements presented consist of a statement of financial position, a statement of comprehensive income, a statement of changes in equity, a statement of cash flow and notes to the financial statements. The statement of comprehensive income consists of profit or loss for the period and other comprehensive income. All non-owner changes in equity previously presented in the consolidated statement of changes in equity are now presented in the statement of comprehensive income as components in other comprehensive income. This revised FRS does not have any impact on the financial position and results of the Group.



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# A2. AUDIT REPORT ON THE PRECEDING ANNUAL FINANCIAL STATEMENTS

The audit report on the preceding annual financial statements for the FYE 30 September 2010 was not subject to any qualification.

### A3. SEASONALLY OR CYCLICAL FACTORS OF INTERIM OPERATIONS

The Group's operations are not materially affected by any major seasonal or cyclical factors during the financial quarter under review and current financial year-to-date.

# A4. UNUSUAL ITEMS AFFECTING ASSETS, LIABILITIES, EQUITY, NET INCOME OR CASH FLOWS

During the current financial quarter under review and the current financial year-to-date, there are no unusual significant items or events that arose, which affected the assets, liabilities, equity, net income or cash flows.

### A5. MATERIAL CHANGE IN ESTIMATES

There were no material changes in estimates that have had material effect on the current financial quarter under review and financial year-to-date results.

# A6. ISSUANCES, CANCELLATIONS, REPURCHASE, RESALE AND REPAYMENTS OF DEBT AND EQUITY SECURITIES

There were no issuance, cancellations, repurchases, resale and repayments of debt and equity securities held as treasury shares or resale of treasury shares during the current financial quarter under review and the current financial year-to-date.

### A7. VALUATION OF PROPERTY, PLANT AND EQUIPMENT

There were no revaluation of property, plant and equipment during the financial quarter under review and financial year-to-date.

As at 30 June 2011, all property, plant and equipment were stated at cost less accumulated depreciation.

### A8. DIVIDEND

No interim nor final ordinary dividend has been declared, recommended or paid during the financial quarter under review and the financial year-to-date.



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### A9. SEGMENTAL INFORMATION

Extol MSC Group is a one-stop Information and Communications Technology ("ICT") security solutions provider offering a comprehensive spectrum of ICT security products and solutions to counter ICT security threats.

The Group offers ICT security products and solutions such as hardware and software security solutions, consultancy, forensic research and education known as Managed Security Solutions ("MSS").

The Group also offers security-enhanced enterprise applications solutions known as Secured Enterprise Applications ("SEA") which is included under OTHERS.

The segmental revenue and results of the Group are as follows:-

Current financial quarter			
ended 30 June 2011	MSS	<b>OTHERS</b>	<b>TOTAL</b>
	RM'000	RM'000	RM'000
Revenue	1,979	8	1,987
Loss from operations	(174)	(4)	*(178)
Year to date			
	MSS	<b>OTHERS</b>	<b>TOTAL</b>
	RM'000	RM'000	RM'000
Revenue	5,099	26	5,125
Loss from operations	(1.647)	(7)	*(1,654)

Note: \*Does not include other income, interest income and expenses of the Group.

No segmental reporting has been prepared for geographical segments as the Group's revenue is derived predominantly in Malaysia.

# A10. MATERIAL EVENTS SUBSEQUENT TO THE CURRENT FINANCIAL OUARTER

There were no material events subsequent to the end of the current financial quarter under review and financial year-to-date that has not been reflected in the interim financial statements.



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### A11. CHANGES IN THE COMPOSITION OF THE GROUP

On 18 January 2011, Extol Ventures Sdn Bhd ("Extol Ventures") a wholly-owned subsidiary of the Company entered into a Shares Proceed for an acquisition of 392,000 ordinary shares of RM1.00 each representing 32% equity interest in Innodium Sdn Bhd., for a total purchase consideration of RM64,000 to be satisfied in cash. With the completion of the proposed acquisition, Innodium Sdn. Bhd. has become a 100% owned subsidiary of Extol Ventures Sdn. Bhd., which in turn is a wholly-owned subsidiary of Extol MSC Berhad.

Save for the proposed acquisition of Innodium Sdn Bhd, there are no changes in the composition of the Group during the current financial year to date.

### A12. CONTINGENT LIABILITIES OR CONTINGENT ASSETS

There were no changes in the contingent liabilities and contingent assets since the last FYE 30 September 2010.

### A13. CAPITAL COMMITMENTS

There are no changes in capital commitments from 01 October 2010 to 30 June 2011.

There are no capital commitments in the interim financial statement as at 30 June 2011.

### B. ADDITIONAL INFORMATION REQUIRED BY BURSA SECURITIES

# B1. REVIEW OF PERFORMANCE FOR THE FINANCIAL QUARTER ENDED 30 JUNE 2011

For the current quarter ended 30 June 2011, the Group recorded revenue approximately of RM1.987 million, which represents a decrease of approximately 46.06% as compared to revenue recorded approximately RM3.684 million for the corresponding quarter of the preceding year. Further, the Group recorded a profit before taxation ("PBT") of approximately RM0.072 million for the current quarter under review as compared to loss before taxation ("LBT") of approximately RM0.127 million recorded in the three (3) months ended 30 June 2010. Despite the reduction in revenue, the Group's PBT had improved, this was mainly due to improved demand for the Group's proprietary solutions which carries higher margin.

For the nine (9) months period ended 30 June 2011, the Group recorded revenue of approximately RM5.125 million, a decrease of approximately 34.29% from the corresponding period of the preceding year of approximately RM7.800 million. For the same period, the Group recorded a consolidated LBT of approximately RM1.154 million as compared to LBT of approximately RM1.676 million for the same period of the preceding year. This was mainly due to the reasons as mentioned above.



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# B2. COMPARISON OF CURRENT FINANCIAL QUARTER RESULTS WITH THE PRECEDING QUARTER

For the current quarter under review, the Group recorded revenue of approximately RM1.987 million, representing an increase of approximately 45.67% as compared to the preceding quarter of approximately RM1.364 million.

Further, the Group recorded a PBT of approximately RM0.072 million for the current quarter under review as compared to LBT of approximately RM0.806 million in the preceding quarter. The profit performance of the Group was in line with the increase in revenue.

### **B3.** PROSPECTS FOR THE CURRENT FINANCIAL YEAR

Moving forward and barring any adverse circumstances, the Group expects to ride through the challenging operating environment with optimistic outlook based on our competency. Having said this, the Group will remain vigilant and adopt a cautious approach in ensuring the business operations are effective and efficient.

### **B4.** VARIANCE ON PROFIT FORECAST AND PROFIT GUARANTEE

Not applicable as no profit forecast or profit guarantee was published.



#### **OUARTERLY REPORT**

Notes to the Quarterly Report for the Third Quarter Ended 30 June 2011 (The figures have not been audited)

### **B5. TAXATION**

Income tax expense comprises the followings:

	Current quarter ended	Year-to-date ended
	<b>30 June 2011</b>	<b>30 June 2011</b>
	RM'000	RM'000
In respect of the		
current period		
Income tax	(7)	(18)
Deferred tax	(38)	32
Total income tax	(45)	14
expense		

The Company was granted Pioneer Status in principle under the Promotion of Investments (Amendment) Act, 1986 by the Ministry of International Trade and Industry. The approved pioneer status was granted for 5 years period commencing from 27 September 2004. The Company submitted an application to Multimedia Development Corporation ("MDEC") for an extension of the pioneer status in August 2009 and approval was granted in 11 May 2010 for another 5 years. The company was granted the MSC status on 8 September 2004.

The Group's current effective tax rate is thus lower than the Malaysian Statutory tax rate of 25%.

Income tax of RM17,857 for the financial year to date ended 30 June 2011 was provided on chargeable / taxable income of its subsidiary.

The deferred tax liabilities are provided on the temporary differences arising from the subsidiary company's property, plant and equipment and product development expenditure. For the financial year to date under review, there is write back of RM31.926 due to reversal of deferred tax liabilities.

# B6. PROFIT ON SALE OF UNQUOTED INVESTMENT AND/OR PROPERTIES

There was no sale of unquoted investment and / or properties during the current financial quarter under review and current financial year-to-date.

# B7. PURCHASE AND DISPOSAL OF QUOTED SECURITIES

There was no purchase or disposal of quoted securities during the current financial quarter under review and current financial year-to-date.



Notes to the Quarterly Report for the Third Quarter Ended 30 June 2011

(The figures have not been audited)

# B8. STATUS OF CORPORATE PROPOSALS ANNOUNCED BUT NOT COMPLETED

On behalf of Extol MSC Berhad (the "Company"), Hong Leong Investment Bank Berhad had on 26 July 2011, announced to Bursa Malaysia Securities Berhad that the Company proposed to undertake the following:-

- (i) proposed private placement of up to 10,440,000 new ordinary shares of RM0.10 each in Extol ("Extol Shares" or "Shares") ("Placement Shares"), representing up to 10% of the total issued and paid-up share capital of the Company, to investor(s) to be identified at an issue price to be determined by the Board and announced later ("Proposed Private Placement");
- (ii) proposed bonus issue of up to 28,710,000 new Extol Shares ("Bonus Shares"), to be credited as fully paid-up, on the basis of 1 Bonus Share for every 4 existing Extol Shares held after the Proposed Private Placement by the entitled shareholders of the Company on the entitlement date to be determined and announced later ("Entitlement Date") ("Proposed Bonus Issue"); and
- (iii) proposed renounceable rights issue of up to 71,775,000 new warrants in Extol ("Warrants") on the basis of 1 Warrant for every 2 existing Extol Shares held after the Proposed Private Placement and Proposed Bonus Issue by entitled shareholders of the Company on the Entitlement Date ("Proposed Rights Issue of Warrants").

For implementation purposes, the Proposed Private Placement is expected to be completed before the implementation of the Proposed Bonus Issue and the Proposed Rights Issue of Warrants.

Save and except for the above, there were no other corporate proposals announced but not completed as at 31 July 2011.

### **B9.** STATUS OF UTILISATION OF PROCEEDS

The Initial Public Offering ("IPO") was completed on 20 March 2006. As at 30 June 2011, the Company has fully utilised the proceeds raised from the IPO.



### **QUARTERLY REPORT**

Notes to the Quarterly Report for the Third Quarter Ended 30 June 2011 (The figures have not been audited)

### **B10.** GROUP BORROWINGS AND DEBT SECURITIES

Particulars of the Group's borrowings denominated in Ringgit Malaysia as at current financial period ended 30 June 2011 and previous FYE 30 September 2010 are as follows:

		As at 30 Jun 2011 RM'000	As at 30 Sep 2010 RM'000
Short term borrowings			
Bills payable	- secured	300	897
Hire purchase creditors	- secured	15	52
Lease creditor	- secured	249	377
Term loans	- secured	74	75
Long term borrowings			
Hire purchase creditors	- secured	19	30
Lease creditor	- secured	11	160
Term loans	- secured	7	64
Total Borrowings		675	1,655

# **B11. OFF BALANCE SHEET FINANCIAL INSTRUMENTS**

There were no off balance sheet financial instruments as at the date of this report.

### **B12.** MATERIAL LITIGATION

There were no material litigation (including status of any pending material litigation) since the last annual balance sheet date up to the date of this report.

### **QUARTERLY REPORT**

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### **B13.** EARNINGS OR LOSS PER SHARE

### (a) Basic earnings per share

The basic earnings per share for the current financial quarter and current financial quarter to date are computed as follows:

	Current quarter ended 30 June 2011	Year to-date ended 30 June 2011
Net profit/(loss) attributable to equity holders of the Company (RM'000)	27	(1,140)
Weighted average number of ordinary shares of RM0.10 in issue ('000)	104,400	104,400
Basic profit/(loss) per ordinary shares (sen)	0.03	(1.09)

# (b) Fully diluted earnings per share

Not applicable. As at the financial quarter ended 30 June 2011, the Company has not granted any employees' share options nor issued securities that have dilutive effects on the Company's existing shares in issue.

### B14. REALISED AND UNREALISED PROFITS DISCLOSURE

The retained profit may be analysed as follows:

	As at 30 Jun 2011 RM'000	As at 30 Sep 2010 RM'000
Total retained profits of the Group - Realised	2,331	4,479
- Unrealised	(340)	(372)
	1,991	4,107
Less: Consolidation adjustments	(1,060)	(2,044)
Total retained profits as per statement of financial position	931	2,063



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# **B15.** AUTHORISATION FOR ISSUE

The interim financial statements were authorised for issue on 12 August 2011 in accordance with resolution of the board of directors.